





# TABLE OF CONTENT

		EPC Industry	
Chairman Letter	04	Engineering, Procurement, Construction	16
Company Overview	06	Power	18
Vision. Mission. Values	10	Renewable Energy	20
Business Lines	13	Water & Sewage	21
		Civil & Railway	24
		Manufacturing	
		MV/LV Switchgear & Compact Substation	28
		MV/LV Circuit Breaker	29
		Steel Structure	30
		Smart Solutions	
		Automation	32
		Virtual Power Plant	33

# Infrastructure Investment 36 New Investment Opportunities 37 Venture Capital 38 Branch Offices & Global Presence 40 Some of our References Worldwide 42



**Cover:** A Power Rig | Iran-Armenia Third Power Transmission Line (*also see p.30*).

**BLUE&P**• Group is an international contractor that provides services through its subsidiaries in the following areas:

Project Development, Project Management, Engineering, Procurement, Construction, Financing, Investment & Utilities Operation and Maintenance operation.

"It is our responsibility to successfully continue our tradition and make our future sustainable"

At **BLUE&P** our goal is to build a world in which any dream can become reality. An ambitious goal may be; however, we believe we can make a significant impact on the future just as we have since 1972.

We are so proud to be part of the great energy industry network that works to light up people's lives. That mission inspires us to do our business at its best.

As the necessity of infrastructure has grown, the need for an innovative framework has increased, the past paradigms will not be adequate to meet the needs of the future. To this point, we help governments and communities setting up essential infrastructure that move economies and fuels future grow.

We provide our customers integrated solutions with smart and reliable products. In this way, we consider the benefits of each project for those it serves.

We not only focus on "doing the project right" but also, on "doing the right project".

Our execution platform, represents our commitments to standards of reliability, safety and quality. We believe that our success depends on our delivered value in the eyes of every customer and community.

#### **Pouya Parsa**

Chairman

We have evolved from a regional switchgear manufacturer to a global player in the energy infrastructure.

### Celebrating four decades of service

The inception of BLUE&P Infrastructure Group which is a family business, traces back to 1972 when Mr. Mohammad Parsa, an electrical power engineer, founded a company to manufacture electrical equipment.

Since those days we have continuously developed our capacities, expertise, products and services. Today BLUE&P Infrastructure Group is an international contractor that provides services through its subsidiaries in the following areas:

#### EPC, Manufacturing, Smart Solutions and Financing.

From execution of small scale projects to mega ones, we are specialized in planning, supplying quality equipment, and providing high quality services. Since our company was established over 40 years ago, our story has always been about generation and distribution of power, and now we stay tuned to our success story.



1972

Foundation of

factory.

Switchgear company electrical equipment foundation and initial expansion.

2000

Having become a switchgear specialist and emerging to electricity global market.

2001

Activity expansion towards the undertaking complete range of EPC projects.

2015

Establishment some subsidiaries and Becoming Infrastructure Group.





#### **OUR VISION**

Delivering Power to Enable People, Shaping a Sustainable Future for Our Planet.

#### **OUR MISSION**

Providing Smart Power Solutions to Fulfill the People's Needs.

#### **OUR VALUES**

We are committed to:

Power. People. Planet.

### In everything we do, we are guided by our values that define who we are, what we stand for, and how we behave.

**Power** | Power is leading the future. The continuous power source is a crucial need of the world today. Future economic growth depends on sustainable, affordable, and accessible energy resources.

We are pursuing to set up a framework for the efficient use of power. To this goal, we are committed to these principles:

- **Innovation:** We continuously attempt to reinforce current solutions, expanding new solutions, and applying novel technologies to emerging challenges.
- Quality: We improve our effectiveness by providing products and services at the highest quality.

**People** | We put people first. Our clients, colleagues and suppliers are our greatest asset and their satisfaction is our primary goal.

To succeed we apply these principles:

- Customer Satisfaction: We attempt to identify and exceed our customers' expectations. We are dedicated to empowering our customers by delivering quality solutions at an affordable price.
- Collaboration: We work as one team, focusing on our common objectives to win together.
- Safety & Health: We are committed to protecting the safety and health of people. We believe that safety contributes to quality.
- Ongoing Training: We continually advance our knowledge and skills. We provide all the tools and opportunities to reach new heights.

**Planet** | We derive benefit from the planet and take our environmental responsibility seriously. We strive to protect the environment and save the natural resources:

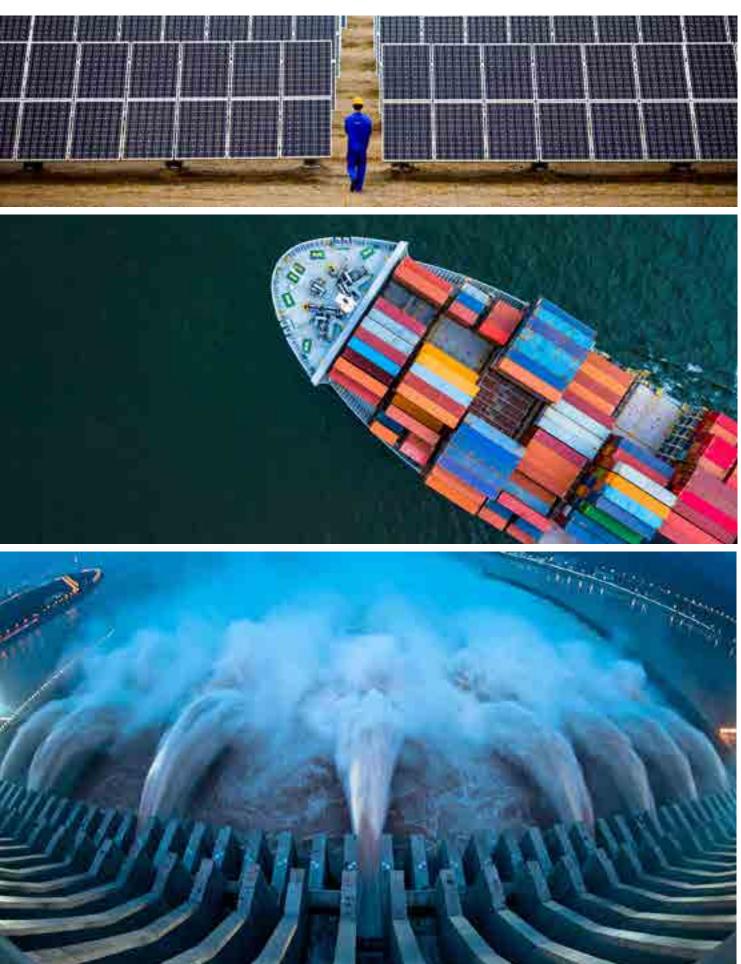
• Sustainability: We are committed to minimize the environmental impact of our operations and improve our efficient use of resources over time.

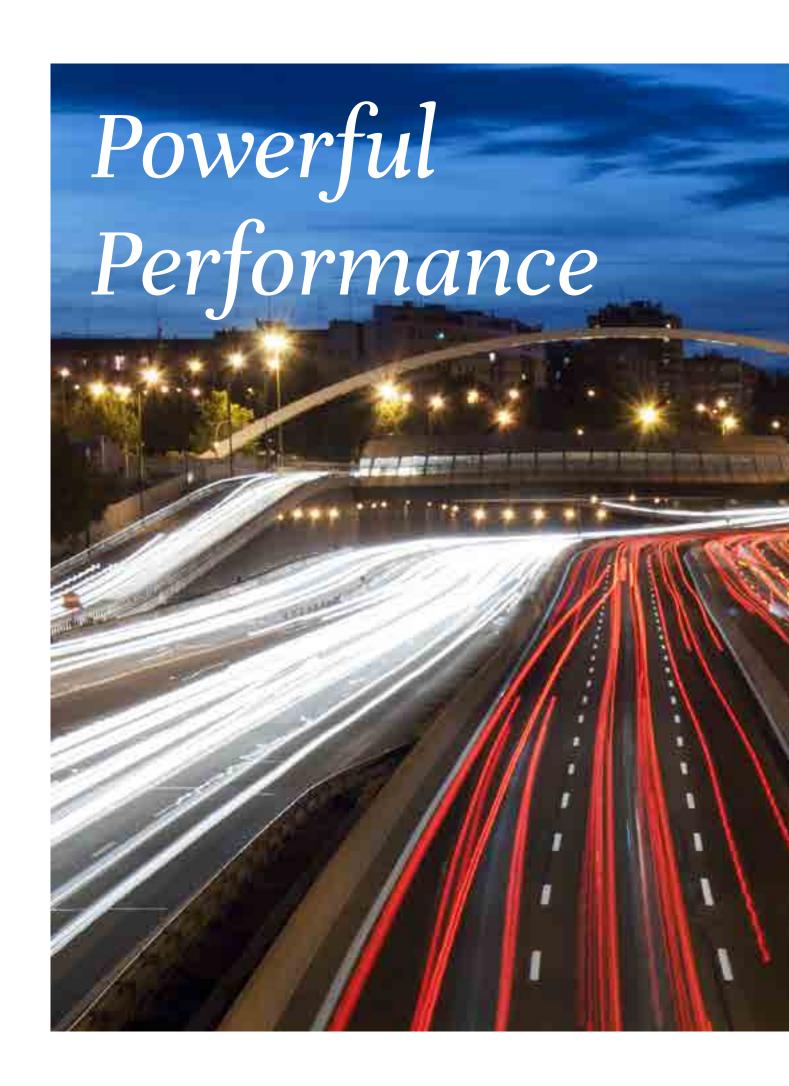
### We are **Power Provider**

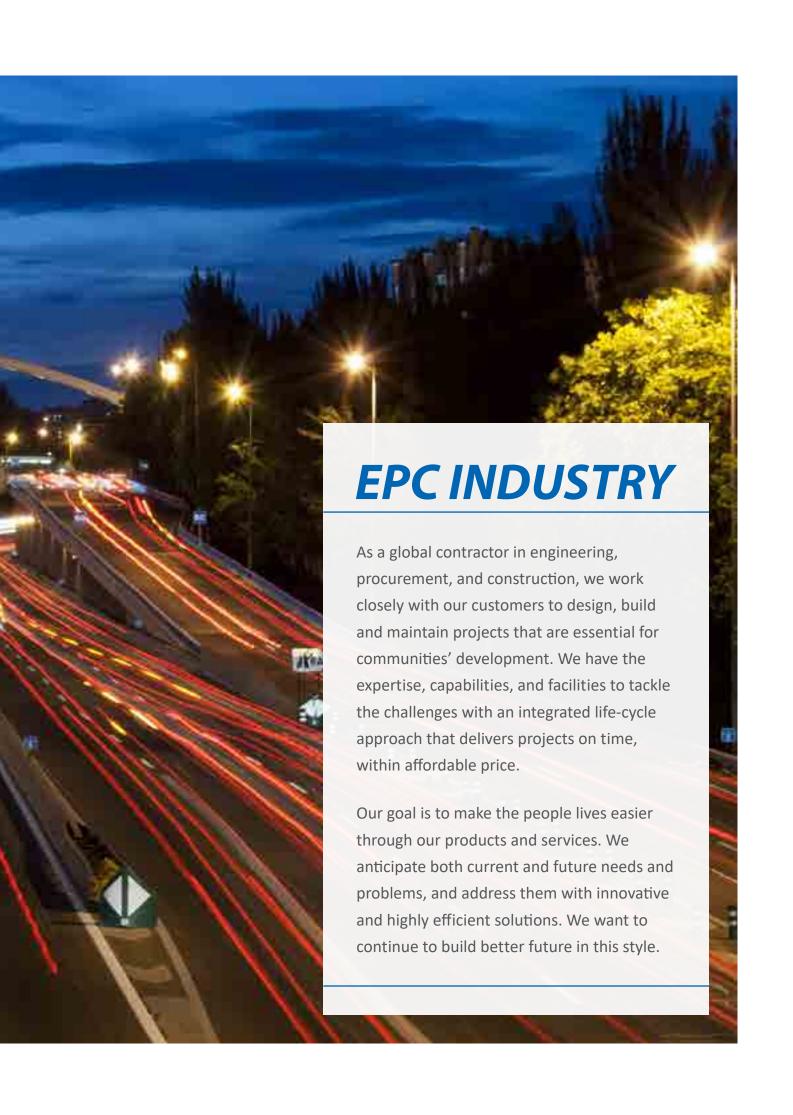
BLUE&P Infrastructure Group is managing a dynamic and flexible portfolio of business activities in the sectors of EPC Projects, Industrial Manufacturing and Financing.

We establish the electrical equipment of the power industry around the globe, excel in the construction of large-scale energy EPC projects in rapidly developing markets abroad, and are carrying out innovative investments that shape our energy future and open up prospects for society, businesses and the environment.









#### Scope of Activities

- · Basic Engineering
- Detailed Engineering
- Planning
- · Construction Engineering

#### Scope of Activities

- Logistics & Transport
- Receiving
- Procurement
- Invoicing
- Purchasing

### **FNGINFFRING**

We have a skilled and experienced engineering team, supporting our projects and clients across all the sectors we work in. Our team consists of the full range of engineering fields; electrical, chemical, mechanical, environmental, civil and industrial engineers – with a number of worldclass specialists in each fields.

We offer engineering as a stand-alone service, but also as part of EPC projects, as well as supporting large contractors with outsourced engineering support.

### PROCUREMENT

Supported by vast experience in the sourcing of equipment and materials to meet needs of projects, plant upgrades, shutdown and refurbishment. We are well placed to be a partner to any demanding environment looking for predictable sourcing support.

We have a specialist procurement team that can do direct and "for and behalf of" procurement for any client in any location. Items procured vary from very specialized technical equipment to raw materials needed for a certain process.

We have the strong relationships with international and local shipping agents, so we will manage the complete logistics process to ensure products are delivered at the clients' facility on time.

Advanced tracking systems are used to ensure the client has visibility during the procurement process.

#### **Scope of Activities**

- Civil Engineering
- Electrical Installation
- Mechanical Erection

### CONSTRUCTION

We offer a full turnkey solution to the market. This service starts with the early stage studies all the way through to construction and commissioning of the project. Our construction team supports the group with turnkey projects, but also offers a stand-alone construction service to the industry.

Our construction teams are multi-disciplinary with many years' experience servicing the power, renewable energy, water, civil and roadway industry within Middle East and abroad.

We want to perform all required construction services in every project in full compliance with contractual commitments, applicable regulatory standards and recognized and sound engineering practices in a way that protects and preserves public health, safety, environment and welfare.







#### Power to Growth

### POWER

Whether in industry, infrastructure, or buildings: each environment is dependent on a reliable power supply. Which is why solutions featuring maximum safety and optimum efficiency are in demand.

With a mindset oriented on the future, we will continue to generate power in a sustainable and responsible manner.

We provide smart EPC services for power supply systems in the areas of power generation, power transmission, power distribution, and industrial energy supply that keep the network infrastructure on the cutting edge in terms of lifecycle, reliability, and environmental friendliness.



Extention of 230KV Bidboland-2 Substation.

#### **Power Generation**

Engineering, Procurement, Construction, Commissioning, Installation and Rehabilitation of various types of Power Plants such as:

- Hydropower
- Wind and solar
- Thermal
- Gas
- Combined Cycle

#### **Power Transmission**

- Feasibility studies of Power Transmission projects
- Engineering, Procurement and Construction of Power Transmission Systems (Transmission lines and Grid stations) up to 500 kV
- Grid interconnection study

#### **Power Distribution**

- Rural Flectrification
- Industrial Electrification
- Distribution Network Optimization
- Loss Reduction (Technical / Non-Technical Losses)
- Renovation of Distribution Networks
- Lighting
- Smart Grids
- Distribution Network Automation
- Monitoring and Control Systems
- Distribution, Dispatching
- Control Centers
- Remote Terminal Units

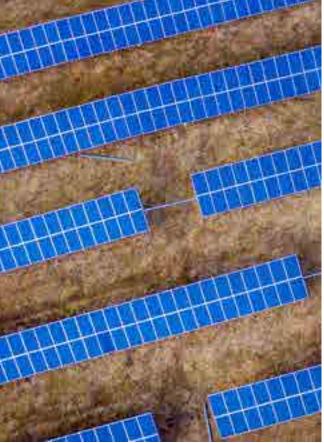








### Taking Care of Energy Is Taking Care of Future



### RENEWABLE ENERGY

Renewable are the fastest-growing energy source in the world today and we estimate that they could provide at least %15 of the global energy mix by 2040.

We are a world-class EPC contractor for the full range of renewable energy applications, ranging from stand-alone solar parks and storage applications to complex hybrid projects. With a strong engineering capability, global scope and responsiveness, we design and deliver high-quality projects for our clients.

#### Sectors

- Solar Power
- Wind Power
- Hydroelectric Energy

### WATER & SEWAGE

BLUE&P Infrastructure Group advance services and equipment that build a sustainable water future for all.

We deliver industrial water treatment services, hydropower, canals and dams. Our water division helps our customers ensure that precious water resources are protected and managed.



#### **Water Solution**

- Raw water treatment
- Effluent treatment
- Irrigation and Drainage
- Desalination and de-mineralization
- Zero-liquid discharge
- Produced water treatment and reinjection

#### Water Storage

- Concrete, rock-fill, and earth-fill dams
- Power, diversion, tailrace, and
- Conveyance tunnels
- Hydro and water-supply surge chambers
- Dikes
- Reservoirs

### Large-scale Conveyance And Tunneling

- Tunneling
- Pipelines

Solutions for Greater Efficiency in the Water and Sewage Industry



### Building Better Communities Together

### CIVIL & RAILWAY

Environmental, social, financial, and economic elements are key factors in building sustainable infrastructure.

We operate in most areas of the construction industry, working across both public and private sector, providing quality performance with professionalism.

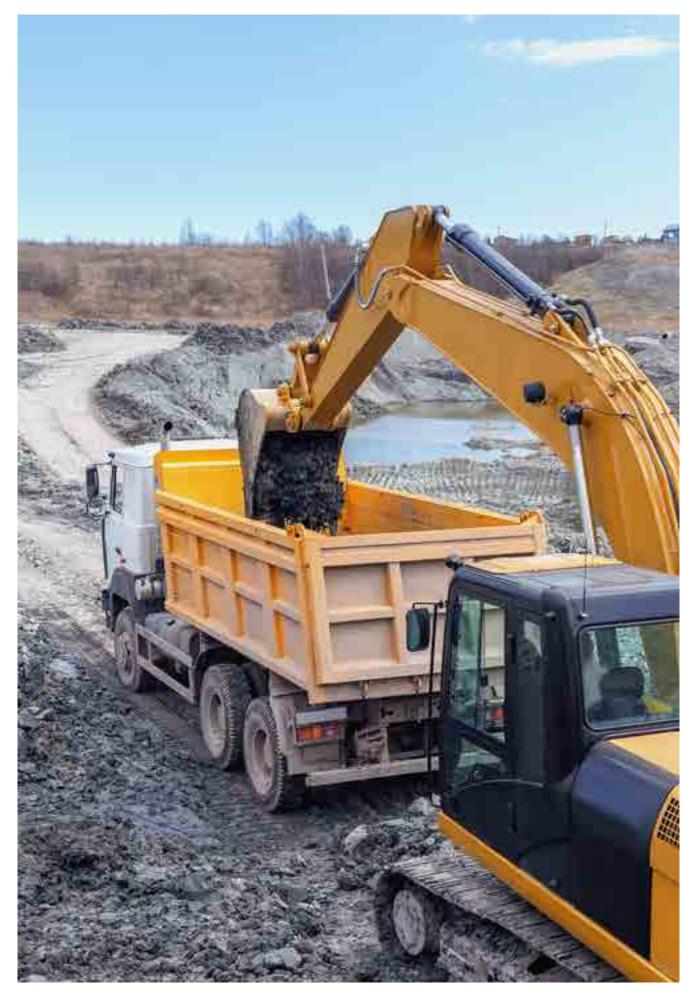
We strive to expertly manage and deliver your project, both on time and within budget.





#### **Market Expertise**

- Roads, Highways and Tunnels
- Bridges
- Residential Complexes
- Rehabilitation of Roads
- Railways







State of the Art Electric Switchgears in Compliance with International Standards

### MV/LV SWITCHGEAR & COMPACT SUBSTATION

We have succeeded in developing products that have various safety devices such as internal arc, earthquake proof, IP degree, satisfying various needs of customers such as petrochemical, power generation, electric and electronics.

Our switchgears are absolutely safe and designed to work in a wide range of applications including utility, industrial infrastructure and complies with the latest IEC standards.



#### AIS

#### Medium Voltage

- DNF7
- DNF7S
- DNF6
- DNF4
- PIX24
- PIX12

#### Low Voltage

- N660
- N680
- LV FIX Panel

#### GIS

- 8DA10
- 8DB10
- NX Plus
- NX Plus C.
- GIS HV

#### **FLUOKIT & GRC**

#### **Customer Benefits**

- Total safety for operators including full internal arc tested.
- Our AIS solution can be replaced by GIS in high ratings.
- Immune to environmental influences.
- Ideal to convey high current load.

We offer a wide range of low & medium voltage switchgear, control gear as well as bus duct, capacitor bank and compact substation.



### Manage Energy Better



### MV/LV CIRCUIT BREAKER

We have several decades experience in electrical circuit breaker, and all of our circuit breakers through meticulous produced are quite durable. In addition, our circuit breakers can prevent damage to the equipment and power supply.

The innovative MV/LV circuit breaker combines the demands of today's measurement, protection and communication functions with the needs of your power distribution of tomorrow.

#### **Customer Benefits**

We are always guaranteed

- · High quality
- · Accuracy and reliability
- High performances in any conditions
- Safe-to-use products
- Easy replacements of components

Very high Very high quality standards together with innovative approach result in an advanced range of products, as following:

- Low Voltage Air Circuit Breakers
- Molded Case Circuit Breakers
- Miniature Circuit Breakers
- Magnetic Conductor
- Thermal Over Relay

### STEEL STRUCTURES

Our steel poles stand as pillars of progress, helping to deliver our energy, support safe roads and communities, and keep us connected.

We produce guyed and self-supporting delta and flat towers for single, double and multiple circuit configurations. All of our tower structures are optimized for weight efficiency and constructability in order to minimize total in-place cost. Also we provide tower engineering, inspection, procurement and project management services to the utility scale wind, small wind, power transmission & distribution, lighting, solar, offshore wind and wireless industries.

We have successfully completed numerous projects locally & internationally to electrical utilities. Our technical expertise, manufacturing capabilities and worldwide experience are brought together, for most cost efficient results and quality products as per the international standards.



### As Pillars of Progress

#### **Customer Benefits**

- Field-Fit Constructability
- Cost Effectiveness
- Weight Efficiency
- Shorter/Simpler Transaction Cycles
- Improved Live Line Maintainability
- Long Term Reliability

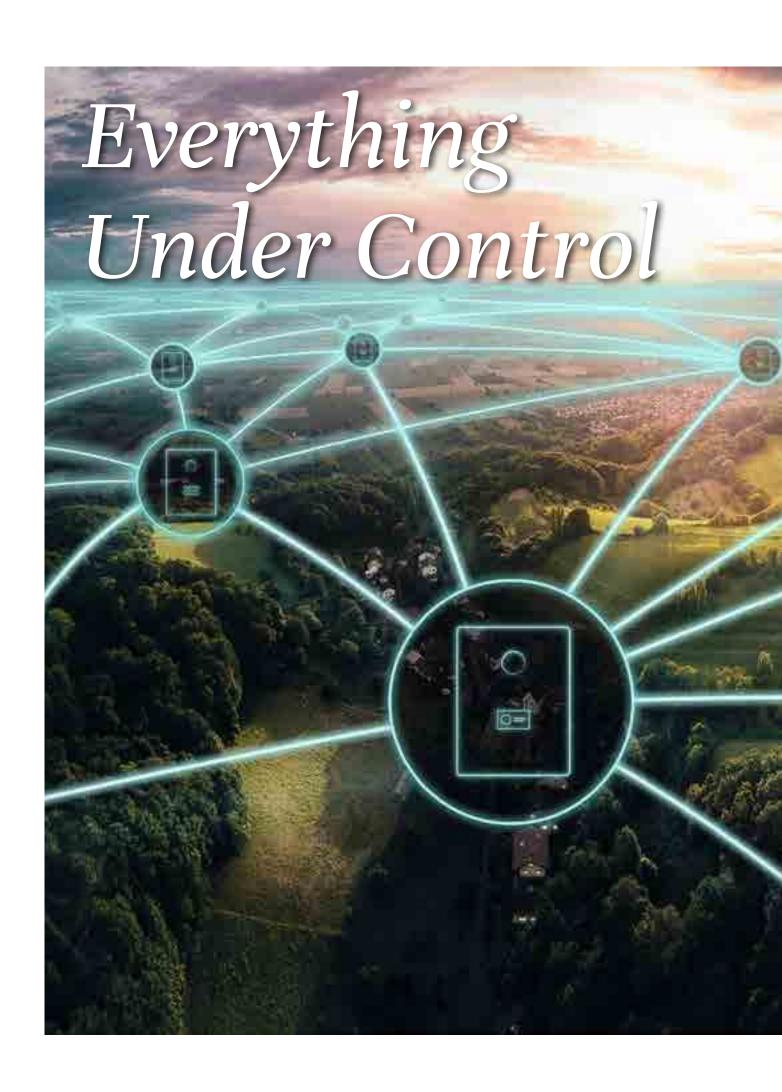
#### We manufacture and installs a variety of steel products that include:

- Power Transmission Towers
- Telecommunication Towers
- Monopole Tower
- Substation Structures





Iran-Armenia Third Power Transmission Line







### AUTOMATION

Automation is set to affect many industries over the coming years. As the need to automate becomes greater, and the technology improves, we are likely to see significant progress being made over the coming years.

In order to capitalize on the industry's momentum, you have to increase your production efficiency, stay compliant with regulations, maintain operational safety and improve data collection to better drive your business decisions. You have to automate.

#### **Automation Advantages**

- Maximize uptime across all processes and keep your competitive edge with solutions that are rugged, reliable and inherently safe.
- Discover simpler ways to stay compliant with automated monitoring and data collection processes that evolve along with your needs.
- Get the local support you need no matter where you're located, through the nationwide network of technicians, authorized distributors and solution partners.
- Increase your speed to startup with automation hardware and software that are easy to integrate and easy to use, so you get up and running right away.
- Expand to any size and your systems will scale with you, helping you remain consistent across all assets and operations.

Automation is being followed by the digitalization of production. The goal is an increase of productivity, efficiency, speed, and quality, resulting in higher competitiveness for companies on their way to the future of industry. We offer comprehensive automation technology and the digitalization of production:

- PMS (Power Management System)
- PDCS (Power Distribution Control System)
- SCADA (Supervisory Control & Data Acquisition)
- PCS & ESD (Process Control System & Emergency Shutdown)
- SAS (Substation Automation System)
- BMS & IBS (Building Management System & Intelligent Building System)

### VIRTUAL POWER PLANT

Along with the rising energy consumption in the world, new technologies will influence the way we generate, distribute and consume energy. Alongside others, distributed energy generation becomes a major trend in many countries.

The fast upward penetration of Distributed Energy Resources (DER) and the ongoing trend towards a more competitive electricity market requires new technologies and policies to handle both emerging technical and economic issues.

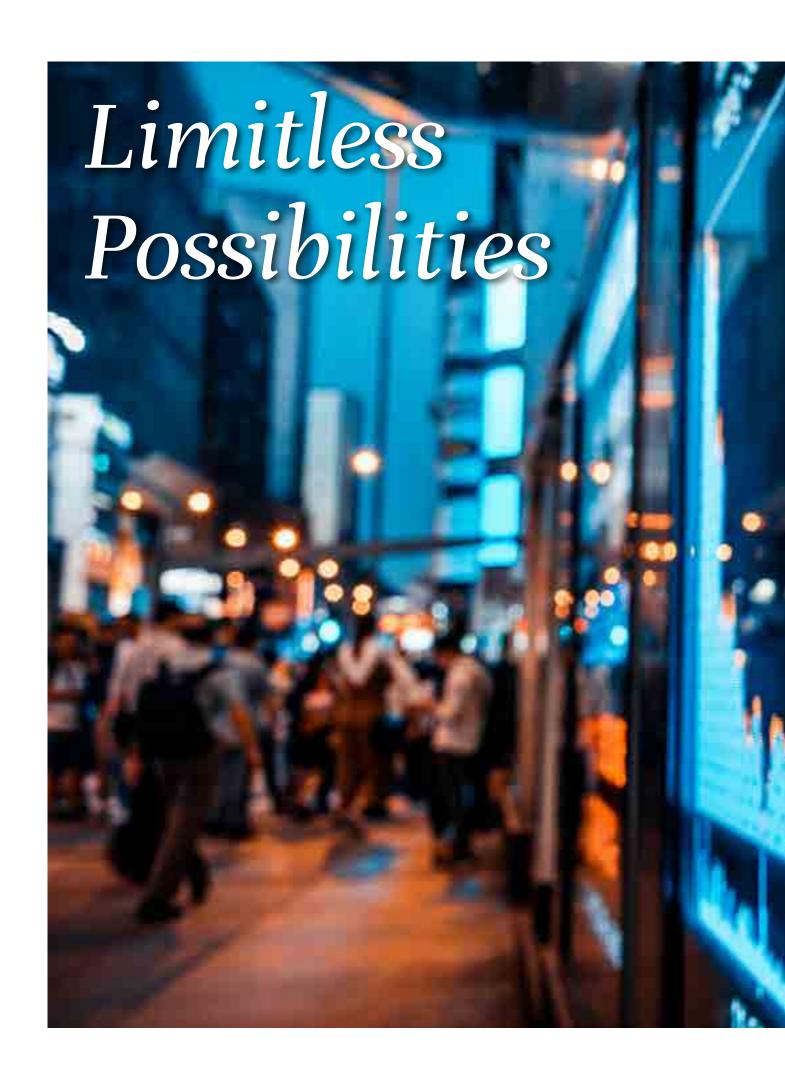
In order to handle distributed generation and to intensify its visibility within power markets, the idea of virtual power plant (VPP) has emerged and is used by many researchers. It is composed of combining various small size distributed generating units to form a "single virtual generating unit" that can act as a conventional one and capable of being visible or manageable on an individual basis.

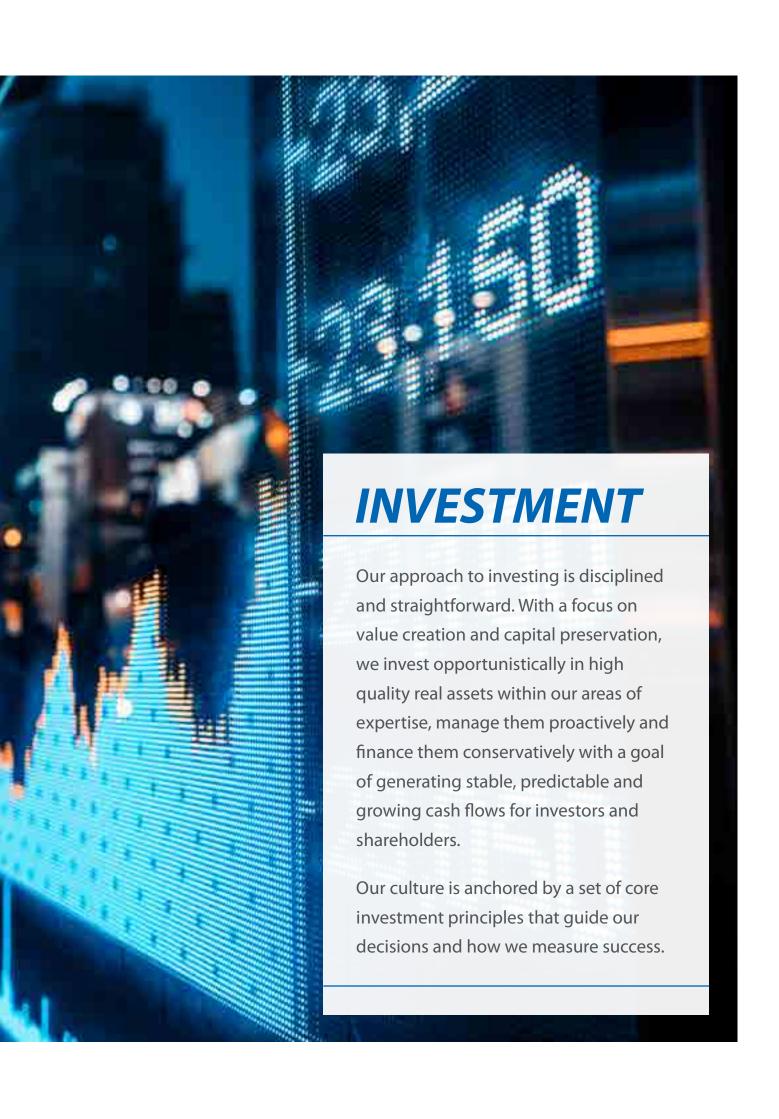
### Powering a World That's Always On

#### VPP has three goals:

- Obtaining better prices on spot and derivatives markets
- Participating in the power balancing market
- Optimizing production and consumption inside the VPP itself.









## INFRASTRUCTURE INVESTMENT

Our infrastructure business owns and operates assets that are critical to the global economy. Our expertise in managing and developing such assets make us ideal partners for the stakeholders who rely on these assets. Our goal is to continue demonstrating our stewardship of critical infrastructure which should enable us to participate in future opportunities to acquire high-quality infrastructure assets.

We fund invest in a comprehensive

range of infrastructure assets, focusing in particular on energy (gas, electricity and renewable energy), transport (rail, road and airports) and other public infrastructure.

Our team works closely with major industrial, utility and construction companies, as well as infrastructure operators. This network provides the team with privileged access to transactions, often through bilateral negotiations where the stakes are both financial and industrial.

Connecting Today for Tomorrow

### NEW INVESTMENT **OPPORTUNITIES**

We own high-quality, long-life assets that provide essential products and services for the global economy.

### Managing Grow the Right Way

#### **Our Investment Strategy**

- Acquire high quality businesses on a value basis
- Surface value by selling non-core assets and raising non-recourse financing
- Opportunistically recycle capital, selling interests in businesses when value is maximized

#### **Operating Segments**

- Mining
- Participation In The Establishment Of the Factories and Manufacturing
- Agricultural Exports
- Foods & Drinks
- Organic Farming
- Product Packaging
- Countryside Resorts
- Tourist Recreation Complex



We Believe in Starting Small, Thinking Big, and Scaling Fast

### VENTURE CAPITAL

Operating as the growth platform for impactful ideas, we're focused on creating and developing successful startups and products in collaboration with visionary entrepreneurs, growth stage startups.

Our focus is on providing technical and strategic solutions to growth stage startups all over the world with the help of our amazing team and our global network of entrepreneurs & experts.

With quality and success of the products in mind, we're a super active and motivated team of specialists, chosen for our particular expertise, and the chemistry we create together.

#### How we work

We are all about what is the best approach, and we believe there is no single key to success. Well work with you to create your own unique path to success. We also help you by connecting you with the right people in your projects and grow your own team alongside your business.

#### What we do

- Product Development
- Strategy Solutions
- Access To Funding
- Workforce Training
- Idea Validation
- Technical Support

#### **Our Purpose**

- Create impactful jobs for the community.
- Develop products that are top quality, useful and impactful.
- Create a self-learning environment and organization.
- Provide services with the goal of optimizing our partners, clients and customers' operations.
- Create a dynamic, positive & growing environment for all of our team members.



### **BRANCH OFFICES &** GLOBAL PRESENCE



- 01. Azerbaijan
- 02. Armenia
- 03. Turkmenistan
- 04. Uzbekistan
- 05. Afghanistan
- 06. Pakistan
- 07. Iran
- 08. Iraq
- 09. Syria
- 10. Turkey



### SOME OF OUR REFERENCES WORLDWIDE

### POWER—

Projects	Description	Client	Location	Schedule
EPC construction of 400kV Transmission line and Substation	Design, Engineering, Procurement, Supply and Construction of 275km 400kV Iran - Armenia Third Power Transmission Line and its related substation	High Voltage Electric Networks (HVEN)	Armenia	Under Execution
Tanzania Substation Extension	Design, supply and execution of 220/33 kV Substation extension at Metra Hydro Power Plant	Rural Energy Agency (REA) & TANESCO	Tanzania	2017
DIBIS 320 MW Power Plant	Engineering, Procurement, Construction, Commissioning, and Erection of DIBIS 2x160 MW Gas Turbine Power Plant	Ministry of Electricity of Iraq	Iraq	Under Execution
Rural Electrification Project	Rural Electrification EPC Project 33KV & LV Distribution Substations and Transmission LinesElectrification of 1000 vilages	Ceylon Electricity Board (CEB)	Sri Lanka	2010-2016
Gwadar Phase II	Procurement of 13 x 250 MVA, 220/132 KV Auto Transformers manufactured by Iran Transfo	National Transmission and Despatch Company (NTDC)	Pakistan	2008-2014
EPC Construction of 225 kV Transmission Lines and Substations in Senegal	Design, procurement, construction and commissioning of 113 Km 225 KV Tobene - Touba Single circuit, Double bundle Transmission Line72 Km 225 KV Touba - Kaolack Single circuit, Double bundle Transmission Line 60 Km 30 Kv Touba Ring Single circuit, Double conductor Transmission Line	Senegal Electricity Company	Senegal	2005
AL- Sadir 324 MW Power Plant	Engineering, supply of material & equipment, procurement, construction & first running in all sections of civil, mechanical, electrical works of the 2x162 MW open cycle gas turbine power station, located in Al-Sadr city, in Baghdad, Iraq.	Ministry of Electricity of Iraq	lraq	2009-2011
Azarbaijan Photovoltaic System	Procurement and Installation of Photovoltaic System in the villages of East Azerbaijan	East Azerbaijan Electric Power Distribution Co	lran	2016
Qazvin Photovoltaic System	Supply, Installation and Construction of On-Grid Photovoltaic System in Qazvin	Qazvin Electric Power Distribution Co.	lran	2015
Design, Procurement, Construction & Commissioning of 330 and 220 kV Overhead Transmission Lines and Substations	Design, survey, geological studies, manufacturing, test, delivery, installation and commissioning of 330 kV and 220 kV overhead transmission lines and substations between Imishli, Ali Bayramli, and Astara in Azerbaijan	Azerenrji JSC	Azerbaijan	2006

Projects	Description	Client	Location	Schedule
Extension of 230KV Bidboland substation	engineering, procurement, and construction services for supplying power	Bidboland Gas Refinery	Iran	Under Execution
Roohina Substation	Engineering, Procurement , Construction, Installation, testing of temporary South Roohina Steel 132/33 kV Substation	Foulad Kaveh Arvand Company	lran	2016
Foulad Kaveh Arvand Substation	Design, Supply and Construction of a new 132/33 kV Substation	Foulad Kaveh Arvand Company	lran	2016
Isfahan University solar power plant	Construction of On-Grid Solar Power Plant in Isfahan	Isfahan University	lran	2017
Engineering, Procurement, Installation, and Commissioning of the Wind Farm in Pushkin-Pass	Study, design, supply, installation, test, and commissioning of the wind farm in Armenia. It covers the 4 turbines with the capacity of 2.6 MW in Pushkin-Pass	High Voltage Electric Networks (HVEN)	Armenia	2003

### WATER & SEWAGE——

Projects	Client	Location	Schedule
Chaki Wardak Micro Hydro Power Plant	Afghanistan Ministry of Energy and Water	Afghanistan	Under Execution
Dahana Darah Dam and Hydro Power Generation Plant	Afghanistan Ministry of Energy and Water	Afghanistan	Under Execution
Irrigation Project & Tunnel	Ministry of Irrigation & General Organization	Syria	2003-2004
Cuba Pumping Station	Cuba Hidraulica	Cuba	2005-2008
Jerd Al Enazeh pumping station	IWPC	lran	2005-2007
Tarik Hydro Power capacity2*2.5mw	Benvid Co	lran	2008-2011
Al-Bab Tadef Irrigation Project	General Organization for Land Development	Syria	2007-2008
Construction of tunnel for irrigation of south desert of Halab	Ministry of Irrigation & General Organization for Land Development	Syria	2015-2016

### AUTOMATION —

Projects	End User	Status
PDCS, Golgohar Factory	Golgohar Factory	Namvaran and Lake (Canada) Consortium
HV Substation Automation 20/63/230kV – Pardis	I.P.D.C	Namvaran and Lake (Canada) Consortium
HV Substation Automation 20/63/230kV – Fuman	Gilan P.D.C	GhodsNiroo
PDCS, Bandar-e Emam Khomeyni Petrolume Storage	N.I.O.C	E.I.E.D



### AUTOMATION ————

Projects	End User	Status
HV Substation Automation 20/63kV – 10 TEHRAN Substation	T.R.E.C	Nirooeshbae
50 Remote Station for HV Substation	I.P.D.C	Ava Argham Sanjesh
PDCS, South Pars 9&10	P.O.G.C	G.S/O.I.E.C/E.I.E.D Consortium
PMS, Gas Pipeline Pressure	N.I.G.C	Arya Petro Gas

### CIVIL & RAILWAY ——

Projects	Client	Location	Schedule
Tabas Train Station	Iran's Railway Company	lran	2012
Oxyjen Prouducing Plant Of Sarcheshmeh Cooper Complex	Ports and Maritime Organization	Iran	2012
Project Of Air Converters Concentration In Sarcheshmeh Cooper Complex	Civil Aviation Organization	lran	2012
Factories Of Chargonbad Cooper Mines	Iran's Railway Company	Iran	2012
Annex Building Of ARAK Refinery	Ministry of Roads and Urban Development	Iran	2012
Gas Compressor And Pumps Station Of NEKA	Iran's Railway Company	lran	2013
Soolantourism Village -ARDEBIL	Civil Aviation Organization	Iran	2014
Residential Complex 400 units - RAMSAR	Civil Aviation Organization	Iran	2014
Residential Complex 48units-Tehran	Ministry of Roads and Urban Development	Iran	2014
3 HECTARS - 400units - 4 & 8 Stories- armenco	Ministry of Roads and Urban Development	lran	2015

### TELECOMMUNICATION ——

Projects	Client	Location	Schedule
PLC Telecommunication Network	Yazd Regional Electric CO	lran	2003-2004
Procurement and Erection of PLC Terminal	BAKHTAR REGIONAL ELECTRIC	lran	2005-2008
Fouman & Siahkaldeh High Voltage Substation 63/20 kv	GILAN REGIONAL ELECTRIC CO	lran	2007-2008
Shahid Abbaspour Dam Power Plant Synchronizing Communication system	FARAB CO.	lran	2013-2014
9 Stations of Isfahan Tele Metering System	ISFAHAN REGINAL WATER CO.	lran	2015-2016
Design & Procurement of Isfahan Tele metering Software System	isfahan reginal water co.	lran	2015-2016

V 5.0 - Jan . 22

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